Welcome to Youth Tennis Advantage! YTA has served under-resourced youth for over 50 years. We provide free, year-round tennis and academic programs. We know that students from underserved communities can thrive when given a reasonable chance. Our high school students graduate and go on to college. Some go on to graduate school. This 2019 Annual Report shows details and outcomes of our programs.

2019 was a successful year for YTA. We served over 300 students at five sites in San Francisco, Oakland and Berkeley (Cal). Our tennis, academic and life skills programs were a powerful vehicle for our students’ success, health, enrichment and confidence. More of our students received college readiness programing, high performance training and tournament traveling opportunities. YTA’s strong board got stronger. We remain financially strong.

A crowning achievement in 2019 was establishing the Russell and Lee Flynn College Scholarship Fund, in honor of the Flynns’ long-standing support and Russ Flynn’s strong leadership of YTA. The first two scholarships were awarded to two exceptional students. One is an undocumented student attending Berkeley City College. The other transferred to UCLA after a year at Skyline Community College. Both students took full academic loads, worked over 20 hours per week yet earned strong GPA’s. The scholarship fund’s goal is to award two new scholarships each year to deserving YTA students.

2020 is starting with many new challenges. YTA had to close our programs in mid-March to honor the Covid-19, shelter in place orders. Staying in touch with all our students and providing remote learning and exercise programing has been a challenge. We distributed tablets to students who were lacking remote capabilities. Social distancing will likely make our traditional fall gala impossible to hold. We are developing alternative plans to make up for this critical fundraiser. On the positive side, YTA received a government Paycheck Protection Program loan. We believe we will meet government criteria to make the loan forgivable. Recently, our students got to speak with a 2-time Grand Slam champion on mental toughness and how it can help them in their tennis and academics.

Thank you for your interest in YTA. For our donors, partners, coaches and leaders, thank you for making YTA possible! For a more visual look at YTA, click here to view a short video about what we are all about.

Jim Connelly  
Board President

Mike Skinner  
Executive Director & Co-Founder
Youth Tennis Advantage (YTA) is dedicated to serving youth in inner city communities through a comprehensive program of tennis and academic tutoring that promotes the physical, educational, and life skills necessary to prepare and empower them for leadership in their communities and success in their personal lives.

**Executive Director**

Mike Skinner

**Board of Directors**

Jim Connelly, President
Peter Lynch, Vice President
Scott Sieckert, Treasurer/Secretary
Lauren Barnikow
Andrew Biggs
Paul Fay III
Catherine Fogelman
Ilya Gendelman
Everett ‘Skip” Hewlett
Justin Hoeveler
Michael Price
William Rosetti
Shelly Thigpen
John C. “Sandy” Walker
Peter Wright

**Advisory Council**

Dick Barker
Andrea Barnes
Bruce Bodaken
Sam Bronfman II
Roy Buckstein
Jane A. Cook
Steve Cornell
Geoff Cykman
Bill Dagley
Sarah DeCoux
Andy Dreyfus
Martha Ehrenfeld
Elizabeth “Bobby” Englert
Peter Folger
Brad Gilbert
Lisa Goldman
Ron Grant
Charlie Hoeveler
Steve Jackson
Steve Jamison
Robert Kaliski
Chris Lane
Will Lyon
Mike Milstein
Edgar Osgood
Howard Park
Linda Peltz
Lois Richtand
Harold “Peter” Smith
Robert Sockolov
Andrew Spokes
Tom Steyer
Tad Taube
Kathryn Taylor
Gretchen Tanenbaum
Todd Traina
Robert Van Malder
Frank “Buz” Walters

www.youthtennisadvantage.org
“Through tennis, lives are being changed and spirits reclaimed.”
— Arthur Ashe

Our Students

300+ Youth Served in 2019

Our students are:
51% male
49% female

Average attendance
3x per week

300+ 51/49%

YTA’s program sites are in some of the most underserved communities in the Bay Area.

Hunters Point, San Francisco
John McLaren Park, San Francisco
Mosswood Park, Oakland
Bushrod Park, Oakland
Bear Trax, on the Cal Berkeley Campus

African American 58%
Asian 18%
Latino/Hispanic 9%
Mixed Race 7%
Caucasian 5%
Pacific Islander 3%
3,000 hours per year of tennis programming across five sites

3,600 hours per year of academic programming across five sites

31 Tennis and Academic Coaches on staff

31 Volunteers with a total of 2,100 hours donated

“Sport has the power to change the world. It has the power to inspire. It has the power to unite people in a way that little else does. It speaks to youth in a language they understand.”

— Nelson Mandela
### YTA ACADEMICS

**Longevity**

*Our high school students historically have been in the YTA program 4-9 years on average*

**100%**

*YTA routinely has 100% High School Graduation rates*

**Alumni**

*Our alumni stay in touch and connected to YTA*

---

**— 2019 College Destinations —**

- Berkeley City College
- San Francisco City College
- San Jose State University
- University of California, Los Angeles

**— 2018 College Destinations —**

- Berkeley City College
- Diablo Valley College
- Skyline College
- Tufts University
- University of California, Berkeley

**— 2017 College Destinations —**

- Harvard University
- Princeton University
- San Francisco City College
- University of California, Los Angeles
- University of California, Santa Cruz

---

**Students at Bear Trax are tutored by Cal students, who regularly volunteer**

**Students work on the USTA Foundation’s annual National Essay Contest**

---

YTA students of all ages attend local college events such as Cal Day.
In 2019 YTA proudly launched our inaugural College Scholarship Award, The Russell and Lee Flynn College Scholarship, named in honor of our generous and long-time supporter Russ Flynn and his wife, Lee. The goal is to every year present two YTA students an award of $2,000 for up to four years.

**Mission:** to provide educational scholarships to deserving YTA students to further their education at an accredited community college, college or university and to help them minimize the amount of student loan debt needed to pursue a degree.

Scholarship recipient Frida, from our Bear Trax site, is currently finishing her first year at Berkeley City College. She is shown here, center, with YTA Site Director Cynthia Price and Russ Flynn

**Years at YTA: 9**

Scholarship recipient Hillary, from our McLaren Park site. In high school Hillary earned college credits at community college so after graduation was able to enter community college as a sophomore; she is currently a junior at UCLA, interns at USTA SoCal focusing on NJTL communities, and works as Team Manager for the UCLA Women’s tennis team.

**Years at YTA: 7**

“YTA has offered me opportunities that I would’ve never been close to without it. Being a free program, and providing academic and tennis resources are something I’ve appreciated so much. YTA has inspired me to contribute back to my community and other underserved communities. Without YTA, I wouldn’t have had as much of an opportunity to participate and truly enjoy the tennis community. Tennis has shaped my growth as a brother, scholar, friend, and person, and I don’t think I could’ve gone to Harvard or accomplished what I have so far without it.”

— **YTA alum Maxwell (’17), currently at Harvard, with YTA ED Mike Skinner in 2019**

**Years at YTA: 6**

“Growing up in San Francisco and being part of the YTA’s after school tennis program has not only meant a lot to me but shaped my life forever. The coaches and teammates in the program taught me a lot about passion and hard work.”

— **Ilya Gendelman, YTA alum (’99) and current YTA Board member**

“YTA made my dreams come true.... I really appreciate the opportunities YTA has given my children, not only did they learn tennis, and are good tennis players, but they also learned life skills that will help them succeed and be leaders in the future.”

— **YTA Parent of one alum and two current students**
2019 Tennis Highlights

45 Junior Tournament Players
47 USTA Sanctioned Tournaments
100% All of our students play tennis!
14 Junior Team Tennis USTA Teams

Bear Trax students got a chance to meet and hit with Olympic medalist and doubles Grand Slam champion Rajeev Ram

10U Junior Team Tennis

Leadership Team volunteers at a YTAPro/Am

Students range from beginners to seasoned tournament players

YTA Student Albert gets his first coaching experience with the 12U team

YTA Ball Crew volunteers at Kunal Patel Open
“Our team is a community. Everyone is so supportive of each other. They’re all friends on and off the courts. The different age groups don’t matter, everyone supports each other.”

— Wing-Yan So, YTA McLaren Park Site Director

“MJ has been with YTA since 2009

“I learned a lot more about the positive energy that I need to bring onto the court and about mental strength. This was a one of a kind experience for me, and I hope to go again next year.”

— Albert, on his experience representing NorCal at Zonals

Angela and Albert have been with YTA since 2011

“YTA student Albert is also selected to participate for the 2nd year in the US Open Excellence Cup, highlighting outstanding NJTL youth

New York City

Salt Lake City

San Diego

San Diego

Fresno

Fresno

Moraga

Moraga

2019 YTA McLaren Park Tennis Highlights

Player of the Year

— Angela —

USTA NorCal

Junior Team Tennis

Intermediate Division

Program of the Year

— YTA McLaren Park —

USTA NorCal

Junior Team Tennis

Coach of the Year

— Wing-Yan So —

USTA NorCal

Junior Team Tennis

Competed in World Team Tennis Junior Championships

San Diego

Qualified 3 teams to compete in Junior Team Tennis Same Gender Section Championships: Boys 15U, Boys 18U and Girls 18U

Fresno

Boys 18U and Girls 18U earn a spot to represent NorCal at the Gar Glenney Cup, an annual NorCal vs SoCal competition

Moraga

YTA student Albert is given a coveted spot on the NorCal team at Zonals

Salt Lake City

YTA student Albert is also selected to participate for the 2nd year in the US Open Excellence Cup, highlighting outstanding NJTL youth

New York City

www.youthtennisadvantage.org
2019 Income & Expenses

YTA’s overhead as a percentage of Operating Expenses

Operating Income*

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>For the Kids Dinner</td>
<td>$354,000</td>
</tr>
<tr>
<td>Foundations/Grants</td>
<td>$163,500</td>
</tr>
<tr>
<td>ProAms/Annual Appeal</td>
<td>$38,650</td>
</tr>
<tr>
<td>Individual Giving</td>
<td>$17,500</td>
</tr>
<tr>
<td>Miscellaneous Income</td>
<td>$12,400</td>
</tr>
<tr>
<td>Corporate Giving</td>
<td>$6,000</td>
</tr>
<tr>
<td><strong>Income</strong></td>
<td><strong>$592,050</strong></td>
</tr>
</tbody>
</table>

Operating Expenses*

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>$515,280</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$80,660</td>
</tr>
<tr>
<td>Administrative</td>
<td>$64,130</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>$4,400</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$664,470</strong></td>
</tr>
</tbody>
</table>

*As of press time, 2019 financials have not been reviewed by our CPA’s.

Coach Terry at our annual dinner with a former YTA student and her daughter, who is a current YTA participant, straight-A student and aspiring Doctor.
Thank you! to our Supporters

**YTA is blessed to have so much support throughout our communities:**

*individuals, corporations, universities, high schools, tennis clubs, city parks, alumni and more!*

### $25,000 or more

- First Republic Bank
- Russell and Lee Flynn
- JP Morgan Chase Bank
- Robert S. & Helen P. Odell Fund
- Tom Steyer & Kathryn Taylor
- USTA Foundation
- William K. Bowes, Jr. Foundation

### $15,000 to $24,999

- Anonymous
- Matthew & Janice Barger
- Bruce Bodaken
- Lisa and Douglas Goldman Fund
- Andrew Spokes
- John and Kathleen Sweazey Foundation

### $10,000 to $19,999

- Jim Connelly and Anne Mackenzie
- Daniel Grossman
- Wendy Holcombe and Carl Kawaja
- Matthew Kelly Family Foundation
- Koret Foundation
- Tom Roberts
- William and Dewey Rosetti
- Todd Traina

### $5,000 to $9,999

- Norm Buckhart
- EACH Foundation
- Dennis P Flynn
- Mel and Diane Haas
- Bob Kalisky
- Jeff and Melissa Li
- Donald Libbey and Sara Flynn
- Kunal Patel SF Open
- Michael Skinner and Alice C. Tso
- Tiburon Peninsula Club
- Sandy and Kay Walker

### $1,000 to $4,999

- Ryan Clark
- Jane A. Cook
- Stone Coxhead
- David & Carla Crane
- William Dagley
- Mike and Linda Delagnes
- Daniel Donahoe and Kathryn Alexis
- Woods
- Andrew Dreyfus and Diane Harwood
- Paul and Laura Fay III
- Sally Fay
- Robert & Christine Feibusch
- Amy Flynn
- Catherine Fogelman
- Alex Kurt Fuchs
- Jeff M Gerard
- Richard and Lorrie Greene
- Skip and Cloey Hewlett
- Allan Hitchcock
- Charlie and Jan Hoeveler
- Justin Hoeveler
- James C. Hormel
- Kiwanis Club of SF
- Don LeBuhn
- Steve Leube
- Tom Li
- Lenny Lieberman
- Kerry Lundy
- Arndt E. Lutz
- Peter Lynch and Donna Noah
- Suzanna McCormick
- Bob and Sue Miller
- Karen Monte
- Dan Morgan
- Maggie Muir
- Howard Park
- David Perry
- Leone E Abrams Price
- Robert Sockolov
- Scott and Shannon Sieckert
- Anil Sippy
- Peter Smith
- The Speramus Foundation
- Shelly Thigpen
- Brook & Maggie Turner
- USTA Northern California
- Mary Walter

“From what we get, we can make a living; what we give, however, makes a life.”  
— Arthur Ashe

Kat Taylor, recipient of YTA’s 2019 Arthur Ashe Award of Excellence, shown here with YTA students and Executive Director; the students got to sit down and interview Kat for the special award presentation.

YTA students meet and mingle with supporters at the Cal Club in a special event leading up to the next day’s Pro/Am tennis tournament.

YTA students volunteer at the Big Hitters Pro/Am at the Bay Club SF Tennis

www.youthtennisadvantage.org
Thank you! to our Supporters

YTA's success goes hand in hand with every person who shares their resources — whether it be financial or donating time and expertise, thank you from your YTA family.

$100 to $999

Leslie Airola
Evelyn Armstrong
Janice Barnikow
Jesse Beaton
The Berkeley Tennis Club Foundation
Karen Biggs
Bruce Brady
Sally Brien
Roy Bukstein
Ellie and Jeff Byrd
Michael Cooke
Steven Cornell
Chrissie Costamagna
Tricia Coxhead
Daniel Cutter
Martha Ehrenfeld & Carla McKay
Julie Feldstein
Denise Flynn
Michael and Janice Francis
Gerald L Friedman
Rachel Friedman and James Murakami
Varun Gahani
David & Lynzie Haynes
Arthur and Linda Hoppe
Tina Humphrey
Patrick Kaliski
Christian Kindler
Leslie Kues
Mimi Kusch
Monica R. Landry
Peter Tai Lam
The David Lebuhn Foundation INC
Kristin Lehmkuhl
Karla Lovett
William H. Lyon

Dalynn May
Gary and Lois Marcus
Reed G Minuth
Caroline Orrick
Joseph Payne
Domenico Petrone
Gani Pinero
Ted Robinson
Evan Rose
Caroline Rosetti-Staack
Debra Caywood Rukas
Sarah Salomon
Jaimie Sanford
Gina Satomi
Larry Schlenoff
Bill Simons
Erica Smith
Deepak Srivastava
Janet and Julian Standen
Sarah Steinbreder
Pete Stovell
Max Strehle
Teige Sullivan
Megan Topping
David & Susan Tunnell
Jennifer Turner
Robert Van Malder
Christy and David Wasserman
Stephen Williamson
Women's Sports Foundation
Susan Woodward
Marnie Wright
Annie Zaro

In Kind Donations

The Bay Club SF Tennis
California Tennis Club
Carmel Valley Tennis Camp
City of Oakland Parks & Recreation
Decathlon
Lick-Wilmerding High School
San Francisco Housing Authority
San Francisco Recreation & Parks Tennis Warehouse
Tiburon Peninsula Club
University of California, Berkeley
University of San Francisco
US Sports Camps

Arthur Ashe (left), Oakland Mayor
Lionel Wilson (center), Executive Director Mike Skinner (right), at McClymonds High School in Oakland, c1984

www.youthtennisadvantage.org